



**iCENTER Community Foundation**

*Embellishing the Future*

Florida State Registered Training Provider

(License #14971)

**Request for Partnership**

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## ABOUT

Founded in 2010, iCENTER Community Foundation is a Florida nonprofit 501(c) (3) community based multi-service youth and family development agency. iCENTER Community Foundation's mission is to implement and facilitate workforce development services that are responsive to employer/employee needs. iCENTER provides workforce development, out-of-school, and life skills training to youth and adults ages 9 and above.

iCENTER has made strides in building alliances with various community based organizations and has a board of directors that is fully committed to the mission. iCENTER is dedicated to providing training necessary to secure gainful employment in high demand fields. There is a gap between the jobs that are available (i.e. sciences, green technology) and the skill set unemployed workers need.

## Why STEM

The need for a more STEM literate workforce has been discussed in respected reports such as "Rising Above the Gathering Storm" from the National academies, and data on the workforce show clear benefits of a STEM related post-secondary education in the current job market.

STEM programs in Florida's Public Schools must embrace the integration of technology and engineering in science and mathematics. <https://www.fldoe.org>

Ethnic minorities and low-income individuals continue to be left behind in this field with African-Americans and Hispanics accounting for only 6% of the STEM workforce.

After-school programs are the ideal location to begin to close the gap in STEM promotion because minority youth and low-income youth make up over 46% of youth enrolled in after-school programming.

STEM programs of study are typically classified based upon four occupational clusters: computer technology; mathematical sciences; engineering and surveying; and natural, physical and life sciences. STEM programs in Florida's Public Schools must embrace the integration of technology and engineering in science and mathematics (<https://www.fldoe.org>).



**Funded Workforce Training Initiatives have included but not limited to:**

**FY-2015-2017 ‘iSECURITY 2.0’** Job Training Project provides young adults (iMEMBERS) ages 18 and older, education, training and awareness of careers in security and law enforcement. Students that successfully complete the training will have the opportunity to take a certification exam (D, G State License and CPR Certification).

iCENTER has met its program outcomes; 80% of students passed their D, G State License, and CPR Certification.

iCENTER is pleased to report that 25% out of the 80% of students that passed their State Exam were hired as a result of participating in this program.

**FY 2013-2014 ‘iSECURITY 1.0’** Job Training Project provides young adults (iMEMBERS) ages 18-23, education, training and awareness of careers in security and law enforcement. Students that successfully complete the training have the opportunity to take a certification exam (D License). iSECURITY enrolled 20 participants through HBCRA 2013-2014 community partnership grant, 18 of the 20 (90%) enrolled students passed their State Exam.

iCENTER is pleased to report that 12 out of the 18 (67%) students that passed their State Exam were hired as a result of participating in this program.

**FY 2012-2013 ‘GOGO Green’** Workforce Project providing young adults (iMEMBERS) ages 16-23 with a free Leadership in Energy and Environmental Design (LEED) accreditation. This course prepares students for “green” careers. LEED Green Associate is one of the fastest growing career fields with entry-level positions starting at \$50,000 or more. The GOGO Green project served 15 youth. 85% of the youth that participated in the project completed all of the sessions.

**FY 2011-2012 ‘The Dare to Dream’ (DD)** Business 101 program, introduces students ages 11-18, to the world of Business & Entrepreneurship; a series of planned exercises that helped participants identify and develop the skills they need to function successfully as entrepreneurs. Participants that completed the Business 101 Project gained basic entrepreneurial experience and completed the program by developing and presenting a business plan to a panel of judges, to win \$500 towards their business. This program served 20 youth and was recognized in The South Florida Sun Times, March 2013.

**FY 2010-2011 ‘Manners Please’** Etiquette Classes for Middle and High School students, ages 9-18. Through this project, iCENTER served 40 students and was featured in the Sun Sentinel, April 6th 2012.

iCENTER's **iCOMpute** (R&D) Pilot Program consisted of 10 HBCRA low to moderate-income students ages 13-18. Students that were successful in completing the training were given the opportunity to take a certification exam in order to become certified in not only Microsoft Technologies but also, Comptia A+ and Comptia Network+. This project was a success as and iCENTER was recognized for having the youngest student (13 years of age) test for his IT Certification during an IT Camp held at Keiser University.

iCENTER is a registered Training Provider for the Florida State Fire College. This allows firefighters and individuals in need of fire and safety training to access these courses at iCENTER. This also provides iCENTER with the opportunity to secure program income to expand our services to the low-moderate income community. It also assists in further establishing iCENTER's position in the community as a workforce training facility.

## METHODOLOGY

iCENTER Community Foundation (iCENTER) is seeking a partnership with the City of Hallandale Beach to serve as its fiscal agent (LEAD agent) on future grants in developing and implementing its Education and Job skills Training projects. iCENTER's initiatives are aimed at enhancing outcomes in secondary, and postsecondary education.

## WHY DOES ICENTER NEED A FISCAL AGENT?

1. Partnering with a fiscal sponsor/agent that provides fiduciary services, including governance, funds management and other administrative support to projects with social impact missions, is the right business model for iCENTER.
2. Projects of all sizes and stages of development will continue to benefit from the efficiency and cost-savings that can result from having an administrative backbone within a larger organization.
3. Stamp of credibility: The perception of fiscal sponsorship/agent lends weight and credibility to a new project.
4. Professionalization of services: The services provided by fiscal sponsors/agent is professional and structured, lending consistency and accountability across board.

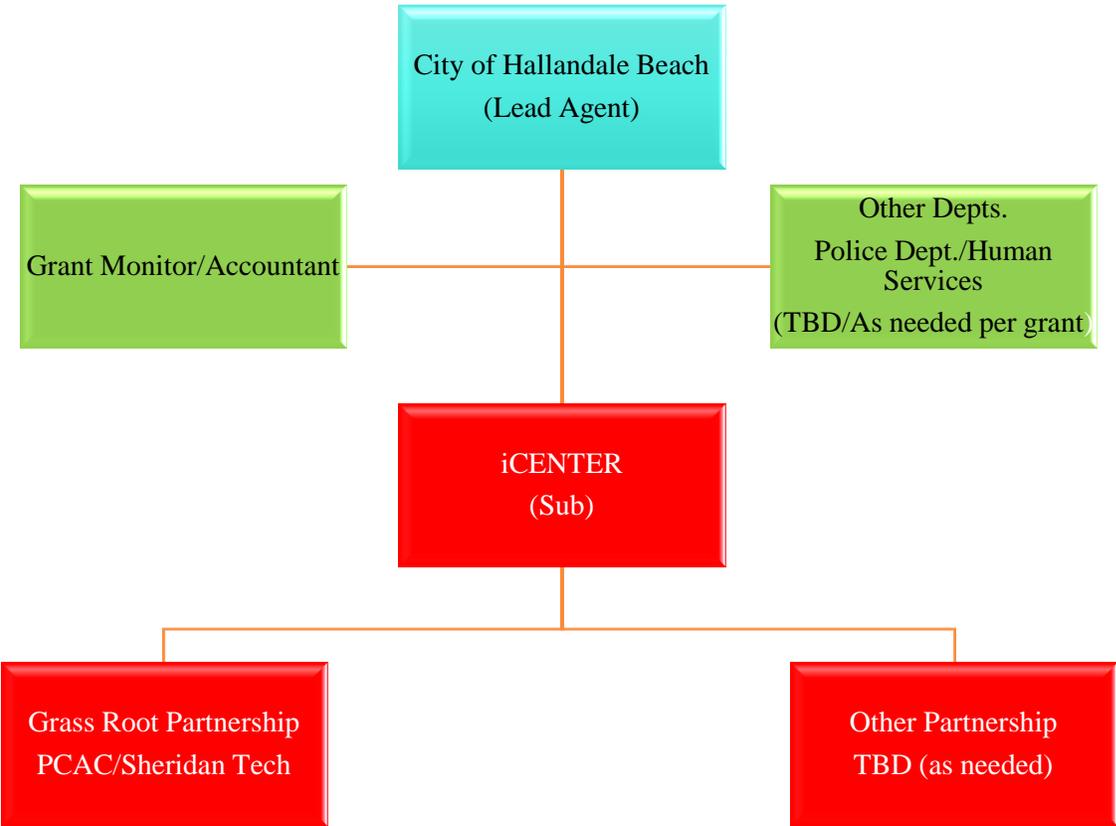
# CITY OF HALLANDALE BEACH AS FISCAL/LEAD AGENT

## City of Hallandale Beach as Fiscal/Lead Agent

An organization, that acts on behalf of another party performing various financial duties. Grants or contributions are made to the fiscal sponsor, which manages the funds. In the case of a grant, the fiscal sponsor is responsible for reporting back to the foundation on the progress of the project. *This partnership will be at NO cost to the city.*

# PARTNERSHIP CHART

## Example



## EXAMPLE OF CORE PARTNERS

The core partners for future programs will include; iCENTER Community Foundation (Primary Subcontractor), Sheridan Technical School and Palms Community Action Coalition (PCAC).

*(Note; Core partners are subject to change based on grant requirements)*

### **Education and Occupational Skills Training**

The Vocational Training Component, administered by Sheridan Technical College. The core component of the program is the Construction Skills Training. Founded in 1968, Sheridan Technical College is located in Hollywood, FL and is the oldest of Broward County's three technical centers. Sheridan offers both online and classroom based programs with flexible schedules to accommodate working students and parents.

Sheridan also offers programming and support for GED Preparation, English for Speakers of Other Languages (ESOL), Adult Basic Education (ABE) and support for students with learning disabilities and developmental disabilities such as the ACCESS program for autistic students. Sheridan's construction training program is accredited by the National Center for Construction Education and Research. Training will take place at Sheridan Technical School.

The GED component of the program will be taught by program partner, Palms Community Action Coalition (PCAC) using the Houghton/McMillan GED curriculum in a self-paced environment. This instruction will be strengthened through the addition of the services provided by PCAC's tutoring program. These services offer trainees individualized one-on-one instruction with certified teachers. Tutors work closely with students to develop an Individualized Education Program (IEP) in an effort to improve GED completion rates. On average students completed GED classes in 4-6 weeks.

## FUTURE GRANTS

Due to the unknown and always changing available grants, RFP's and agencies, future grants efforts/collaborations with the City of Hallandale Beach may include, but not limited to private and government sector;

### Example

- ❖ Walmart
- ❖ Wells Fargo
- ❖ TD Bank
- ❖ Children Services Council (CSC)
- ❖ Children's Trust
  - *(previous grant was submitted with another agency serving as the fiscal agent)*
- ❖ Federal (e.g. Dept. of Health & Human Service, Dept. of Labor etc.)
  - *(previous grant was submitted with another agency serving as the fiscal agent)*
- ❖ State (e.g. Dept. of Housing (CDBG, HUD etc.)
- ❖ Local (BSO etc.)

### For Future Grant Proposals iCENTER will provide;

- ❖ Grant research
- ❖ Grant presentation to appropriate City Departments.
- ❖ Partnership selections
- ❖ Budget allocation
- ❖ Grant writing
- ❖ Program Development and Implementation

## PARTNERSHIP ROLE & REQUIREMENTS

### Example

<b>City of Hallandale Beach – Lead Agent</b> <b>POC: _____</b>	<ol style="list-style-type: none"> <li>1. Who will upload grant to grants.gov?</li> <li>2. POC to work with iCENTER’s Grant writer</li> <li>3. Need letter listing what they will contribute and history.</li> <li>4. Need organization chart from the City?</li> <li>5. Where will this program fit within that chart?</li> <li>6. Need past performance of similar grants?</li> <li>7. <b>Distribution of funds/payment through invoices</b></li> <li>8. <b>Other (per grant requirement)</b></li> </ol>
<b>Grant Monitor/Accountant</b>	<b>Duties include:</b> Local evaluations must be conducted by an independent evaluator
<b>Referrals</b>	Hallandale Police Dept. DJJ, BSO, Fire Dept. Human services (Hepburn Center) & Other partner agency as needed.
<b>iCENTER -</b>	<b>Economic Stability</b> <ul style="list-style-type: none"> <li>❖ Education and Job Skills Training and Certifications</li> </ul> <b>iLIVE (life skills)</b> <ul style="list-style-type: none"> <li>❖ Financial Planning</li> <li>❖ Follow-up Services</li> </ul>
PCAC  Sheridan Tech	<ul style="list-style-type: none"> <li>❖ GED,</li> <li>❖ Job Placement Assistants</li> <li>✓ Construction Training &amp; Certification</li> </ul>

## BENEFITS TO COHB

<p>What are the benefits to the City of Hallandale Beach?</p> <p style="color: red; font-weight: bold; text-decoration: underline;">❖ <u>NO COST to the City</u></p>	<ol style="list-style-type: none"> <li>1. <b>New revenue</b> stream to the city by going after the federal dollars.</li> <li>2. Priority will be given to residents of Hallandale Beach and services offered will be conveniently located for Hallandale residents</li> <li>3. Hallandale Beach will be recognized as a part of the State/Federal programs.</li> <li>4. Programs will help reduce the unemployed/under-employed rate among the targeted population in Hallandale Beach.</li> <li>5. Service will be provided by grassroots organization (s)</li> <li>6. Services provided by COHB, including NEW hires will be paid for through the grant.</li> <li>7. Grant Monitor/Accountant (No Cost to the City)</li> <li>8. Referrals (No Cost to the City)</li> </ol>
<p>A cost reimbursement grant.</p>	<p>All partners will need to be fully trained regarding allowable and unallowable expenses as well as proper documentation of expenses in order to ensure that the City will be able to recover all grant dollars spent.</p>

## CONTACT

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